## Packaging Equipment Reference

#### SCHEME & EQUIPMENT, INC.

**ENGINEERED HANDLING SYSTEMS** 

There is often an age-old battle between spending your time defining what needs to be done, and actually getting something done. Finding the proper balance is a key to an effective solution for your Process or Packaging Line needs. We fully realize that you need to work within requirements that involve words like "justification", "capacity", "profitability", "budget", and other organizational words of wisdom. Making sense of all those wise thoughts, getting everyone agreeing on goals, and then figuring out how to reach them, can involve such an effort that it might seem you would rather just skip to playing hunches. Picking the right equipment for a line should definitely not simply be playing a hunch. Fortunately, once you know some parameters to the process, we can help as a part of the team that defines the equipment to get the job done.



Depending upon your industry and your line needs, the capital equipment we can make available to you might encompass many of your process and handling requirements. These include equipment needs from raw material

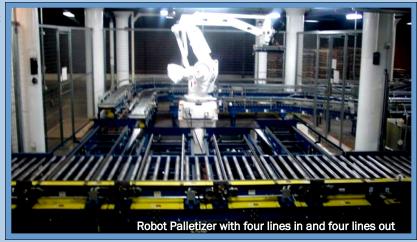
delivery through your own value-added production process, as well as the packaging and shipping functions. We don't supply every kind of capital equipment, nor will our manufacturers always be the perfect fit to meet your particular specifications in product sizes, rates, or process elements. We might, nevertheless, be able to help you find and review any available equipment in order to make the right decisions. We can then tie that equipment together into a turnkey solution with our very extensive lines of conveyors, along with our overall integration capabilities and implementation skills (see our separate literature on these elements).



Let us help you from the start of a project, as you define a line that will be

flexible or dedicated, intermittent motion or continuous motion, short run or long run. We will work to assimilate information from you, evaluate your equipment needs, and develop solutions tailored to your requirements.

Since every project and every process is different, our proposal to you will include the elements we anticipate providing for your custom project. If we might fail to anticipate an element you need from us, simply ask for a revision that includes that element.

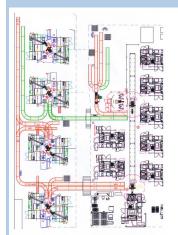


Conveyors \* Process Equipment \* Packaging Equipment \* Implementation

#### SCHEME & EQUIPMENT, INC.

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Phone: 630-963-0630 E-Mail: info@schemefirst.com
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### **Process & Packaging Equipment**



#### Let us show you our integration Capabilities:

- Goals development, flow clarification
- Production line or storage layouts
- Ergonomic improvements
- Human and machine interfaces
- Process equipment solutions
- Layouts of Pre-engineered conveyors
- Custom handling equipment solutions
- Packaging Equipment lines
- Controls & Programming supply
- Project Management
- Installation, Start-up, Operator training
- ISO Equipment and Training assistance





Sales Organizations that offer the various products of Scheme & Equipment, Inc. are readily available for your convenience. Call us today so that we can define your interfacing needs based upon criteria like market experience, Location, Complimentary Products, Personality, and Project Complexity. We will find a good match!

Scheme & Equipment, Inc. (SEI) was incorporated in 1966 as a Delaware Corporation. Later that same year, SEI was licensed in the state of Illinois. From 1966 through 1988, SEI was a wholly-owned subsidiary of a Consulting Engineering Company. That Engineering Firm is involved in Capital expansion programs. SEI is now an independent Corporation, but the two Companies still cooperate occasionally on projects.

In the early years, SEI was involved in primarily bulk material handling (agricultural products, salt, mining, gravel, quarrying, etc.). The local decline of heavy industries in the early 1970's led to a diversification into unit (package, pallet, product) handling. These product lines were followed during the 1990's by a move into the sale and implementation of Packaging Equipment lines. Meanwhile, many industrial customers sought assistance from SEI in installing their new facilities. Increased expertise led to the ability to do large turnkey projects.

Today, Scheme & Equipment, Inc. is involved in the developing and implementing of bulk and unit material handling projects, and the supply of process and packaging equipment products (altogether more than 90% of our work), plus specialty construction for industrial, commercial and institutional customers (the remainder). No consumer products are offered.

Sales are nationwide, with a high percentage in the Midwest. SEI also exports equipment. Our Clients range from one-man shops to the Fortune 100. A large percentage of sales are through resellers or representatives, but direct sales are also offered to some customers.

# A FULL HAND OF LITERATURE



# Featuring Our Other Material Handling Products!

We hope that you are pleased with our Project Packaging Equipment Flyer. Please Visit our Website or Call for our other literature pieces. Those pieces are dedicated to the areas of Case Studies, Integration Skills, Conveyor Equipment, and our skills in Project Implementation. Feel free to reach our sales department at 630-963-0630 for more information or for any application and specification assistance that you may require.

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